Fri 4pm
Dec 4, 1987

B&W Price Increase

$2.00/M on all major brands

2.75/M on GPC

2.50/M on Falcon Lights

40¢/CTN ON. RICHLAND 25's

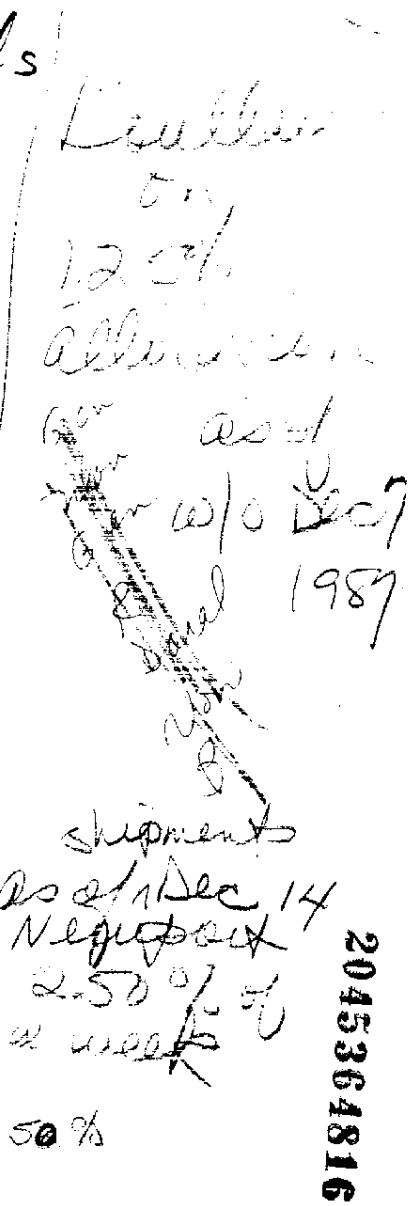
TERMS:

12/8 - 12/11	250%
12/14 - 12/23	250%
12/24 - 12/31	150%

90/10 deal:

90% of total invoice due in 28 days

10% of total invoice due in 14 days



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Source: https://www.industrydocuments.ucsf.edu/docs/pjwj0004